

INSTITUTIONAL ADVISORY · DUBAI · EST. 2024

Corporate *Profile.*

Institutional thinking. Global execution.

IVMAR GROUP — A DIVISION OF IVMAR LLC
EDITION 2026 · CONFIDENTIAL

TRN 104780483400001
HEADQUARTERS · DUBAI, UNITED ARAB EMIRATES

ivmargroup.com

CHAIRMAN'S LETTER

A letter from the *Executive Chairman.*

For more than a generation, capital has migrated toward jurisdictions that combine institutional rigour with the ambition to shape the next century. Dubai is one of those rare centres of gravity, and IVMAR Group was founded to serve principals who operate at that altitude.

We do not sell products. We advise on the movement of capital, the structuring of holdings, and the governance frameworks that allow families, funds and corporates to compound value across decades. Every mandate is led by a senior partner, priced transparently, and delivered with the discretion our clients require.

This profile summarises our practice, our methodology, and the principles that govern how we work. It is not a marketing document. It is a statement of intent — the same statement we make to every institution that chooses to work with us.

— *The Executive Committee*

IVMAR GROUP · DUBAI

AT A GLANCE

At a glance.

25+

SECTORS COVERED

40+

JURISDICTIONS ADVISED

100%

SENIOR-LED MANDATES

24/7

INSTITUTIONAL COVERAGE

IVMAR Group operates as an institutional advisory practice from Dubai, serving sovereign entities, family offices, funds and multinational corporates across the Gulf, Europe, Asia and the Americas.

WHO WE ARE

Who we are.

IVMAR Group is the brand identity through which IVMAR LLC — a Dubai-registered advisory firm — delivers institutional mandates to a curated client base of principals, allocators and corporates.

The firm was formed to combine the analytical rigour associated with global strategy houses with the discretion, speed and personal accountability that family offices and sovereign clients expect.

Every engagement is led by a senior partner. No mandate is delegated to junior teams. This is a deliberate constraint on our growth and the reason our clients stay with us across generations of capital.

LEGAL ENTITY**IVMAR LLC**

TRN

104780483400001

HEADQUARTERS

Dubai, UAE

SIX PRACTICE AREAS

Six practice areas.

01 Strategic Advisory

Long-horizon strategy for principals navigating capital allocation, sector entry and generational transition.

02 Corporate Structuring

Holding architectures, cross-border vehicles and governance frameworks engineered for durability and compliance.

03 Capital Markets

Access to institutional liquidity, private placements and structured instruments across GCC, European and Asian markets.

04 Mergers & Acquisitions

Origination, valuation and negotiation for buy-side and sell-side mandates in the mid- to large-cap segment.

05 Wealth Governance

Family-office design, succession planning and multi-generational stewardship frameworks.

06 Regulatory & Compliance

Licensing, cross-jurisdictional reporting and institutional risk management under GCC and international standards.

METHODOLOGY

The IVMAR method.

01**Mandate**

Every relationship begins with a written mandate — scope, principals, decision rights.

02**Diligence**

Independent research: markets, counterparties, regulation, downside scenarios.

03**Design**

A tailored architecture: capital structure, governance, jurisdiction, timing.

04**Execution**

Senior partners lead negotiation, closing and integration across counterparties.

05**Stewardship**

Post-close monitoring, governance rhythms and multi-year performance reviews.

GOVERNANCE & ETHICS

Governance & ethics.

Independence

We accept no undisclosed commissions or referral fees. Clients pay us; nobody else does.

Confidentiality

Every mandate is protected by written confidentiality protocols and information barriers.

Senior Accountability

A named partner is personally accountable for every engagement, from mandate to close.

Compliance by Design

AML, KYC and sanctions screening are embedded in intake — not bolted on afterwards.

Conflict Management

Conflicts are logged, disclosed and resolved before work begins. No exceptions.

Institutional Records

All advice is documented and retained under GCC record-keeping standards.

GLOBAL PRESENCE

Anchored in Dubai.

From our headquarters in the Dubai International Financial Centre, IVMAR Group advises clients across four continents. Our correspondent network extends into the principal capital markets, allowing us to convene expertise wherever a mandate requires it.

GCC & MENA

Dubai · Abu Dhabi · Riyadh · Doha

EUROPE

London · Zurich · Milan · Frankfurt

ASIA-PACIFIC

Singapore · Hong Kong · Mumbai · Tokyo

AMERICAS

New York · Miami · São Paulo

THE INSTITUTIONS WE SERVE

Our client universe.

Our client universe is intentionally narrow: sovereign vehicles, family offices with multi-generational horizons, allocators managing institutional pools, and corporates operating at the intersection of the Gulf and the wider world.

- Sovereign Vehicles
- Family Offices
- Institutional Allocators
- Private-Equity Sponsors
- Listed Multinationals
- Development Finance

“

IVMAR combines the analytical depth we expect from a global strategy house with the discretion and speed of a private advisory boutique. They think in decades, not quarters.

— MANAGING PARTNER, EUROPEAN FAMILY OFFICE

BEGIN A CONVERSATION

Begin a *conversation.*

For institutional enquiries, mandates or introductions, we invite principals to contact our advisory desk directly. Every enquiry is acknowledged within one business day and handled by a senior partner.

ADVISORY DESK

info@ivmargroup.com

HEADQUARTERS

Dubai International Financial Centre

ONLINE

ivmargroup.com

LEGAL ENTITY

IVMAR LLC

TRN

104780483400001

JURISDICTION

United Arab Emirates

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